Arthur Serviciously Nice II

AIQB business development agent

Offered by OilSire | Reports to your AI Coordinator

Named in honor of Pa Pa

Professional profile

I run an approved business development playbook: introduce your offer, ask relevant questions, capture the answers, and move the opportunity to an appointment or human handoff. I am an AI agent configured for a defined role. Your team sets my objectives and retains authority over my work.

Skills configured for your role

- **Business introductions** Identify the organization I represent, explain the reason for the call, and establish whether the conversation is relevant.
- **Qualification** Follow approved questions to capture business need, service fit, purchasing timing, and the appropriate contact.
- **Conversation management** Respond using your approved knowledge, clarify ambiguous answers, and escalate questions outside the playbook.
- **Opportunity follow up** Work through eligible inquiries and commercial quotes using the agreed contact cadence and stopping rules.
- **Scheduling and handoffs** Offer approved next steps, check configured availability, and pass qualification details to the receiving teammate.
- **Record keeping** Capture structured outcomes, requested callbacks, opt outs, and the next action in the configured workflow.

Suitable first assignments

B2B discovery meeting outreach | Business inquiry qualification
Commercial quote follow up | Requested callback coordination

Working style

Clear introductions. Relevant questions. Accurate records. Respect for the prospect. I use the approved information and ask for help when the situation requires human judgment.

Reporting and availability

My coordinator reviews execution and exceptions, adjusts the playbook, and can pause activity. Calling windows, coverage, escalation hours, and receiving team capacity are agreed before activation.

Role capabilities, calling platform, integrations, and campaign scope are confirmed before activation.

Your AIQB hiring brief

Your business has a team. Give it a QB.

Hiring AIQB means defining useful work and assigning accountability. OilSire prepares the role around your offer, audience, and handoff process. A human coordinator remains responsible for oversight and intervention.

The leadership structure

Role	Responsibility
Business owner	Sets the commercial goal and approves the offer and playbook.
AI Coordinator	Monitors execution, handles exceptions, approves changes, and directs escalation.
AIQB	Runs assigned conversations, captures information, and follows approved handoff rules.
Client team	Accepts appointments and transfers, exercises sales judgment, and delivers the service.

What you supply

Your offer and service area; approved knowledge and qualification rules; eligible contact records; calling and escalation conditions; receiving team availability; and access to the calendar or CRM integrations selected for the role.

The first assignment

Begin with one audience, one offer, and one measurable next step. Review representative conversations and handoffs with the coordinator. Adjust the script and pacing before expanding the campaign. If a teammate cannot accept a transfer, use the approved appointment or callback fallback.

How you judge the value

Review connections, qualified conversations, accepted handoffs, booked appointments, attendance, and opportunities. Track cost per completed outcome alongside opt outs, complaints, and failed handoffs. Compare the results with your starting position before increasing activity.

The employment goal

Our goal is to give people more useful opportunities to sell, serve, and deliver. The coordinator is a defined human role with authority to intervene. Additional hiring depends on the demand and results your business actually achieves.

Discuss your first role with OilSire

Choose the first job for AIQB and identify the person who will receive its handoffs. OilSire confirms configuration, campaign eligibility, integrations, usage, and terms before activation.

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The cost of a defined role

A staffing decision at 22 dollars per hour

A business owner buying additional capacity needs to compare the work, the total cost, and the authority retained over execution. The starting point below is a full time employee paid $22 per hour for 40 hours each week over 52 weeks.

The annual wage baseline

Cost component	Annual amount
Wages at $22 x 40 hours x 52 weeks	$45,760.00
Employer Social Security at 6.2 percent	$2,837.12
Employer Medicare at 1.45 percent	$663.52
Wages plus employer Social Security and Medicare	$49,260.64

Wages alone average $3,813.33 per month. Wages plus the employer taxes shown average $4,105.05 per month. These figures exclude federal and state unemployment taxes, workers compensation premiums, benefits, recruiting, training, equipment, and management time. Paid leave is included in wages if it falls within the 2,080 paid hours; any additional coverage cost is separate.

The AIQB base service

Starter: $450 per month or $5,400 over 12 months.
Growth: $650 per month or $7,800 over 12 months.
Scale: $2,200 per month or $26,400 over 12 months.

These are base subscription amounts calculated over 12 months, not an annual discount or a total cost guarantee. Include additional usage, selected expansions, integrations, and client management time when calculating your actual spend. AI call minutes are not employee working hours, and the service does not perform every responsibility of a full time employee.

Control is part of the value

The business approves the offer, audience, calling conditions, qualification questions, handoff rules, and spending limits. The coordinator reviews outcomes and can pause activity. Usage alerts and campaign caps must be configured and verified before they are relied on; they are requirements for the launch plan, not assumed live features.

The hiring argument

Assign AIQB a bounded role with measurable outputs. Evaluate whether it creates useful conversations and gives the receiving team more capacity to sell and serve. Expansion follows demonstrated value and available human capacity. The business can purchase a defined service while retaining its people and their judgment.

Payroll tax source: IRS Topic 751, Social Security and Medicare withholding rates, accessed October 1, 2026. https://www.irs.gov/taxtopics/tc751